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Garcia & Gurney
A LAW CORPORATION

ABOUT THE FIRM

Garcia & Gurney, ALC is a full-service business law firm that provides practical and cost-effective legal assistance to large and small businesses throughout the San Francisco East Bay and Northern California. We operate as outside legal counsel and as extensions of in-house counsel, providing transactional and litigation services for a wide variety of industries.

We are different because we combine the in-depth expertise and experience of larger firms with the approachable, personalized attention of smaller ones. We specialize in doing preventative counseling—to avert problems before they arise—and in providing practical solutions to potential legal problems.

We deal with legal matters as business people, always considering what makes sense for our clients. We operate at the speed of business, handling issues quickly and effectively. And we are true fiduciaries, providing real value for competitive rates, and offering a variety of billing approaches.

Garcia & Gurney is a certified Minority Business Enterprise. For the convenience of our clients, we offer consultations in Spanish as well as English.

PRACTICE AREAS

BUSINESS TRANSACTIONS

We understand both business practices and business law. Whether a business is starting up, growing, firmly established or struggling, we can provide effective legal counsel and innovative legal solutions for virtually any issue, including:

- Business entity formation and dissolution services
- Mergers, acquisitions and buy/sell agreements
- Contract negotiations and preparations
- Asset and stock sales
- Corporate financing transactions
- Corporate compliance
- Employment issues
- Leases
- License agreements
- Manufacturing agreements
- Non-disclosure agreements
- Succession planning

EMPLOYMENT AND LABOR LAW

Our employment and labor law practice spans the full spectrum of labor and employment relations, including advice of counsel and litigation services related to wrongful termination, discrimination, wage/hour disputes, employment contract disputes, and harassment claims. We work to reduce our clients' liability exposure through effective management and planning of employment matters. We also offer sexual harassment seminars and develop employee handbooks for our clients.

We routinely handle matters such as:

- Unfair competition and restrictive covenants
- Employment contracts
- Personnel policies
- Hiring practices
- Wrongful discharge
- Separation agreements
- Discrimination claims
- Wage/hour disputes
- Harassment claims
- Effective strategies to avoid litigation
- Employee discipline and termination issues
- Executive compensation
- Reductions in force
- Labor grievance arbitrations
- Collective bargaining agreement preparation and negotiation

LITIGATION

We handle every matter with the business and financial interests of our clients in mind. Consistent with our clients' interests, we generally work to resolve matters out of court as quickly and efficiently as possible. When litigation proves necessary, we provide practical, creative and (when appropriate) aggressive litigation services.

Whether as extensions of in-house counsel or as outside legal counsel, we successfully represent our clients in settlement negotiations, civil litigation, mediation and arbitration for issues such as:

- General business and contract matters
- Business ownership disputes
- Collection actions
- Real estate disputes, including evictions and construction defects
- Employment issues
- Trade secret and intellectual property problems
- Will and trust disputes

REAL ESTATE

We help clients through complicated contractual agreements and transactions including purchasing, titling, negotiating, zoning, and mortgaging properties. We carefully research, review, and involve ourselves with every aspect of the transaction. We also represent clients who face legal issues that require litigation for breach of contract, misrepresentation, negligent professionals, or fraud.

We deal with matters such as:

- Bank trusts
- Breach of contract
- Titles and deeds
- Financing and mortgages
- Easement litigation
- Zoning and land-use requirements
- Misrepresentation
- Liens

TRANSPORTATION

We represent transportation and logistics companies in matters such as:

- Bill of lading terms and conditions
- Subcontractor contracting
- Cargo insurance
- International transactions
- Freight claims
- Department of Transportation regulation compliance
- Trucker employment practices
- Supply chain strategy and management

INTELLECTUAL PROPERTY

We help clients acquire, develop, protect, and exploit intellectual property and technologies. When needed, we aggressively defend intellectual property and technologies in litigation.

Our services include:

- Corporate partnering and joint venturing
- Trademark, copyright, and trade secret law
- Contract negotiation and drafting
- Technology development, licensing, and distribution
- Intellectual property disputes, including infringement claims

CREDITORS' RIGHTS

We counsel businesses on cost-effective legal solutions for collecting money due to them. Our services include dealing with:

- Loan workouts
- Asset recovery including commercial and residential mortgage foreclosures
- Collections, including claims in bankruptcy proceedings

CONTACT US

925.468.0400 | info@garciagurney.com

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